

To: J. Campbell
 From: Patricia
 RJR Customer Services

51854 7776

extened
 1/10/98
 JW

COMPLETED

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#308)

			SALEM (80)							
ACCT #	PO #	ACCOUNT NAME	KING	100	LT	LT100	TOTAL ORDER \$	AMOUNT	ARRIVAL DATE	INACCTS ON TEMPLATE
DIV #1622										
620300	NO	AUER	2	2	2	2	\$2,596.88	7-27	7/27/98	49
531288	NO	JONES MCINTOSH	4	4	4	4	5,193.76	7-27	7/27/98	75
332400	NO	KEYCO	1	1	1	1	1,304.96	8-10	7/27/98	11
084531	NO	MID VALLEY	3	2	3	2	3,244.10	7-27	7/27/98	37
442680	072798	MOUNTAIN CNDY	3	2	3	2	3,254.35	8-03	7/27/98	64
ARRIVAL DATE										
447600	072798	MUTUAL WNSL	1	1	1	1	1,298.44	7-27	7/27/98	19
ARRIVAL DATE										
570300	072898	SCHIEDELMAN	1	1	1	1	1,298.44	7-28	7/28/98	14
ARRIVAL DATE										

12 Displays
 7/27/98
 (541964)

8190-0912

000000000000

ATTN: KAY MAXWELL (FAX 13907)

FROM: J. CAMPBELL (716-534-4179; FAX: 716-634-3145)

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)

ACCT #	PO #	ACCOUNT NAME	SALEM (6M)		JULY PROMOTION		ARRIVAL DATE	#ACCTS ON TEMPLATE
			KING	100	LT	LT 100		
DIV #1622								
026300	NO	AUER	2	2	2	2	7/27/98	49
533288	NO	JONES McINTOSH	4	4	4	4	7/27/98	75
332400	NO	KEYCO	1	1	1	1	7/27/98	11
332880	NO	KEY STORES	0	0	0	0	7/27/98	30
J. COSLETT TO SUPPLY CUSTOMER LIST (JULY 1X 3QTR DISTR)								
375878	YES	McLANE NE	9	9	9	9	7/27/98	535
(ORDERED ONLY FOR SAM'S - WILL UTILIZE ON-HAND RESIDUAL FOR)								
094931	NO	MID VALLEY	3	2	3	2	7/27/98	37
442680	072798	MOUNTAIN CNDY	3	2	3	2	7/27/98	64
ARRIVAL DATE								
447000	072798	MUTUAL WHSL	1	1	1	1	7/27/98	19
ARRIVAL DATE								
761406	REQUIRED	KLEIN CANDY	0	0	0	0	7/27/98	224
Use 'Judy' (WILL UTILIZE ON-HAND RESIDUAL FOR DISTRIBUTION)								
570300	072898	SCHEIDELMAN	1	1	1	1	7/28/98	14
ARRIVAL DATE (INCLUDE FOR SAL TT EVERY OTHER MONTH STARTING W/ AUG PER RRS)								
							TUES. DELY	

800438AU.XLS(7/6/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 09:37 AM
NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ACCOUNTS	ALLOCATION:	83	60	98	70	0
	AVAILABLE :	0	0	0	0	0
0263000 AUER & COMPANY, INC.		✓ 2	2	2	2	
0774000 W. E. BROWN & CO., I						
0949310 MID-VALLEY CANDY COM		✓ 3	2	3	2	
1779680 DAYS WHOLESALE						
2363700 GRAYS WHOLESALE, INC		✓ 1		1	1	
3324000 KEYCO DISTRIBUTORS,						
3325200 KEYSTONE TOBACCO CO.		X				
3328800 KEY STORES CO., INC.		✓				
3361000 KINNEY DRUGS, INC.						
3471600 GORDON T. KUNTZ & SO						

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn DOWN Main

51854 7778

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 09:37 AM
NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ACCOUNTS	ALLOCATION:	83	60	98	70	0
	AVAILABLE :	0	0	0	0	0

3758780 MCLANE NORTHEAST COR
4258000 MILLER AUTOMATIC
4426800 MOUNTAIN CANDY & CIG
4470000 MUTUAL WHOLESALE SER
4686000 NORMANS WHOL. GRO. C
4688000 NORTH COUNTRY CANDY
4693400 NORTHEASTERN VENDING
4820000 P & C FOOD MARKETS,
4927730 FAY'S DRUG COMPANY,
5332880 JONES MCINTOSH TOBAC

538 390 650 460
✓3 2 3 2
✓1 1 1 1

✓4 4 4 4

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--

Quit Retrn

UP DOWN

Main

51854 7779

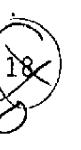
TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 09:37 AM
NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	83	60	98	70
ACCOUNTS	AVAILABLE :	0	0	0	0

5436300 RITE-AID ROME DIST.
5703000 SCHEIDELMAN, INC.
6305700 PHILIP H. TARBELL
6799950 SONBYRNE SALES, INC.
6881250 ONEIDA WHOLESALE
7614060 KLEIN CANDY COMPANY

 1 1 1 1
   

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Quit Retrn UP Main

51854 7780

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:41 PM
NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ACCOUNTS	ALLOCATION:	83	60	98	70	0
	AVAILABLE :	60	47	83	57	0

0263000 AUER & COMPANY, INC.	2
0774000 W. E. BROWN & CO., I	
0949310 MID-VALLEY CANDY COM	3
1779680 DAYS WHOLESALE	2
2363700 GRAYS WHOLESALE, INC	
3324000 KEYCO DISTRIBUTORS,	1
3325200 KEYSTONE TOBACCO CO.	
3328800 KEY STORES CO., INC.	1
3361000 KINNEY DRUGS, INC.	
3471600 GORDON T. KUNTZ & SO	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn DOWN Main

Sal Kg	Sal 100	Sal LT Kg	Sal LT 100	
60	47	83	57	1622 to Nat'l
7	6	8	7	1623 to Nat'l
-19	-14	-18	-15	1626 Need
48	39	73	49	Total to National

51854 7781

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:41 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM		
PROMOTION	: 800438	\$.30	100	LT	LT		
PERIOD	: 808-00	OFF	\$.30	\$.30	100		
			OFF	OFF	\$.30		
					OFF		
	ACCOUNTS	ALLOCATION:	83	60	98	70	0
		AVAILABLE :	260	247	283	257	0
3758780	MCLANE NORTHEAST COR	28	28	28	28		
4258000	MILLER AUTOMATIC	8	0	0	0		
4426800	MOUNTAIN CANDY & CIG	3	2	3	2		
4470000	MUTUAL WHOLESALE SER	1	1	1	1		
4686000	NORMANS WHOL. GRO. C						
4688000	NORTH COUNTRY CANDY						
4693400	NORTHEASTERN VENDING						
4820000	P & C FOOD MARKETS,						
4927730	FAY'S DRUG COMPANY,						
5332880	JONES MCINTOSH TOBAC	4	4	4	4		

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11--PF12---

Quit Retrn

UP DOWN

Main

51854 7782

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM
NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	83	60	98	70
ACCOUNTS	AVAILABLE :	0	0	0	0

5436300 RITE-AID ROME DIST.

5703000 SCHEIDELMAN, INC. 1 1 1 1

6305700 PHILIP H. TARBELL

6799950 SONBYRNE SALES, INC.

6881250 ONEIDA WHOLESALE

7614060 KLEIN CANDY COMPANY

~~X~~ ~~O~~ ~~X~~ ~~X~~
0 0 0 0

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51854 7783

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO.

A11 - BPEA11N2 ALLOCATION BY SALES LEVEL

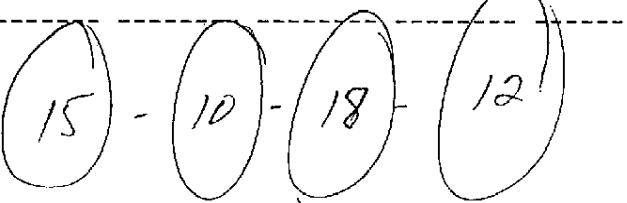
06/26/98 09:09 AM

NEXT-FN :

SALES LEVEL: 16 BUFFALO REGIO	SALEM	SALEM	SALEM	SALEM
PROMOTION : 800438	\$.30	100	LT	LT
PERIOD : 808-00	OFF	\$.30	\$.30	100
		OFF	OFF	\$.30
				OFF

ALLOCATION:

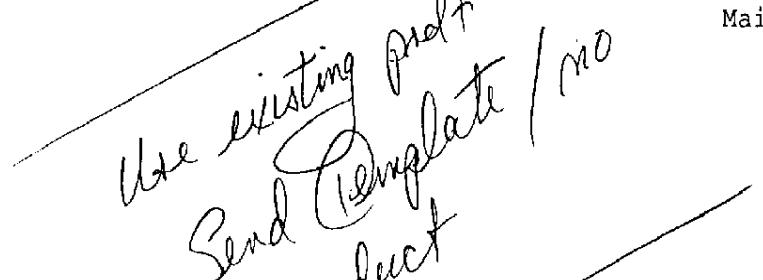
SALES LEVEL AVAILABLE :

Klein → 

VM to JMcLean 6/26/98

J Klein

ADD A SALES LEVEL

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrn  Main

51854 7784

AUGUST SALEMA TEAR TAPE / PROMOTION #8004438 (#808)

ACCT #	PO#	ACCOUNT NAME	SALES # (S)			TOTAL ORDER \$	AMOUNT	ARRIVAL DATE	INACCTS ON TEMPLATE
			KING	100	LT				
DIV #1623									
315248	727-A	DOMINICS	3	3	3	3	3,895.32	7/27/98	41
194046	NO	FINOLE	5	4	5	5	6,167.59	7/27/98	30-3329-B-130
203240	NO	H. FORTUNES	3	2	3	3	3,576.71	7/27/98	47
356150	NO	LAWN CANDY	1	1	1	1	1,297.44	7/27/98	12
611360	NO	STD ROSENBAUM	2	2	3	4	5,570.71	7/27/98	48

COMPLETED

FROM: A. CAMPBELL (716-634-4179; FAX: 716-634-3145)

ATTN: KAY MAXWELL (FAX #3907)

RECORDED

RJ REYNOLDS

ID:

JUL 06, 98

10:40 6.001 P.03

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)									
			SALEM (6M)		JULY PROMOTION				
ACCT #	PO #	ACCOUNT NAME	KING	100	LT	LT 100	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#ACCTS ON TEMPLATE
DIV #1623									
315288	727-A	DOWLING	3	3	3	3		7/27/98	41
									PO #629-B
194040	NO	FINKLE	5	4	5	5		7/27/98	130
203290	NO	H. FOURTUNIS	3	2	3	3		7/27/98	47
509977	NO	H. FOURTUNIS	0	0	0	0		7/27/98	0
			(J. COTE TO PROVIDE LIST- 1 CASE/STYLE PER QTR)						0
335710	NO	KINGSTON	0	0	0	0		7/27/98	0
356150	NO	LAVIN CANDY	1	1	1	1		7/27/98	12
611800	NO	STD ROSENBAUM	2	2	3	4		7/27/98	48

800438AU.XLS(7/6/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM
NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
				OFF	

ACCOUNTS	ALLOCATION:	18	16	20	20	0
	AVAILABLE :	7	6	8	7	0

1606000 DONOHUE CANDY & TOB.
1940400 FINKLE DISTRIBUTORS,
2032900 HARRY FOURTUNIS, INC
2308000 THE GOLUB CORPORATIO
3152880 DOWLINGS, INC.
3357100 KINGSTON CANDY & TOB
3561500 LAVIN CANDY CO., INC
4315200 MOHAWK CANDY & TOB.
4416430 STEWART'S MARKETING
5099770 HARRY FOURTUNIS, INC

5 4 5 5
3 2 3 3 ??
2 3 2 3 3 2
1 1 1 1
X 0 X 0 X 0 X
0 0 0 0 0 0

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrn DOWN Main

51854 7787

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATE:	18	16	20	20
	AVAILABLE :	8	8	0	0

5941180 COSTCO WHOLESALERS CL
6118000 STANDARD-ROSENBAUM,
6198220 WUSTEFELD CANDY CO.,
9671960 THE GRAND UNION COMP

2 *(QX)* 3 4

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51854 7788

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:38 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	18	16	20	20
ACCOUNTS	AVAILABLE :	0	0	0	0

1606000 DONOHUE CANDY & TOB.
1940400 FINKLE DISTRIBUTORS,
2032900 HARRY FOURTUNIS, INC
2308000 THE GOLUB CORPORATIO
3152880 DOWLINGS, INC.
3357100 KINGSTON CANDY & TOB
3561500 LAVIN CANDY CO., INC
4315200 MOHAWK CANDY & TOB.
4416430 STEWART'S MARKETING
5099770 HARRY FOURTUNIS, INC

✓ 5 4 5 5
✓ 3 2 3 3 ?
✓ 23 23 3 23
✓ 1 1 1 1
✓ 60 60 60 60

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrn DOWN Main

51854 7789

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:38 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATE:	18	16	20	20
	AVAILABLE :	0	0	0	0

5941180 COSTCO WHOLESALES CL
6118000 STANDARD-ROSENBAUM,
6198220 WUSTEFELD CANDY CO.,
9671960 THE GRAND UNION COMP

2 22 3 4

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51854 7790

114
JULY
1998
LNU

RENTAL
SOURCES

AUGUST SALENT TEAR TAPE / PROMOTION #800438 (#3808)

ACCT #	PO #	ACCOUNT NAME	SALES (\$000)			TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	ACCTS ON TEMPLATE
			KING	180	LT			
DIV #1626			24154	24198	24156	24197		
468000	NO	X J.A. CALDERON	2	1	3	2	1,576.88	7/27/98 39
044800	NO	X A.D. BIESELL	1	1	1	1	1,247.44	7/27/98 15
086120	NO	BUFFALO TOS	1	1	1	1	1,293.44	7/27/98 20
154100	Use 'Judy'	DERGO SALES	10	9	14	9	1,313.36	7/27/98 73
PO ISWIK1		X	2	1	1	1	1,423.04	7/27/98
PO ISWIK2		X	2	1	1	1	1,425.04	8/3/98
PO ISWIK3		X	2	1	1	1	1,423.04	8/16/98
PO ISWIK4		X	2	1	1	1	1,423.04	8/17/98
180000	072738	ELMIRA	1	1	1	1	1,393.44	7/27/98 21
		ARRIVAL DATE						
311048	REFURBER	X JEFFERSON	1	1	1	1	1,393.44	7/27/98 16
		Use 'Judy'						
338580	072898	X E.P. KERST	3	3	4	3	4,219.92	7/28/98 67
		ARRIVAL DATE						
025440	NO	X M. ATTEA	1	1	1	1	1,293.44	7/27/98 4
649520	072738	X TRIP-FOODS	7	6	9	6	9,034.08	7/27/98 123

7/6-853-7480
Not to Trip

ATTN: KAY MAXWELL (FAX #3807)

FROM: J. CAMPBELL (716-634-1175; FAX: 716-634-3145)

RJ REYNOLDS

RENTAL SOURCES

JUL 06 98 86.90 10:40 NO.001 P.04

			SALEM (6M)				JULY PROMOTION		
			KING	100	LT	LT 100	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#/ACCTS ON TEMPLATE
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197			
DIV #1626									
088080	NO	J.A. CALDERON	2	1	3	2		7/27/98	39
044880	NO	A.D. BEDELL	1	1	1	1		7/27/98	15
081120	NO	BUFFALO TOB	1	1	1	1		7/27/98	20
154180	Use 'Judy'	DERIGO SALES	10	9	14	9		7/27/98	73
	PO #SWK1		2	1	1	1		7/27/98	
	PO #SWK2		2	1	1	1		8/3/98	
	PO #SWK3		2	1	1	1		8/10/98	
	PO #SWK4		2	1	1	1		8/17/98	
842166	REQUIRED	TOPS (W.FARMS)	0	0	0	0	NOT INCLUDED		0
	Use 'Renee'								
180000	072798	ELMIRA	1	1	1	1		7/27/98	21
	ARRIVAL DATE								
311040	REQUIRED	JEFFERSON	1	1	1	1		7/27/98	16
	Use 'Judy'								
336660	072998	E.P. KIRST	3	3	4	3		7/29/98	67
	ARRIVAL DATE							WED DELY	WED DELY
026040	NO	M. ATTEA	1	1	1	1		7/27/98	8
476520	YES	OLEAN WHLS	0	0	0	0	NOT INCLUDED		0
649920	072798	TRIPIFOODS	7	6	9	6		7/27/98	123
DIV #1638									
204600	NO	SAM FRANK	0	0	0	0			30
(QTR DISTRIBUTION PER R.TANCHYK TO PROVIDE CUSTOMER LIST)									

800438AU.xls(7/6/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM
NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	25	22	34	22
ACCOUNTS	AVAILABLE :	0	0	0	0

0000700 A-ONE AMUSEMENT CO.,				
0260400 MILHEM ATTEA & BROS.	1	1	1	1
0448800 A. D. BEDELL CO.	1	1	1	1
0811200 BUFFALO TOBACCO PROD	1	1	1	1
0859400 BUTTON BROTHERS, INC				
0880800 J. A. CALDERON CO.,	2	1	3	2
1249200 FRANK COLUCCI, INC.				
1298500 COOK WHOL. OF MEDINA	18	13	18	13
1541800 DERIGO SALES, INC.				
1800000 ELMIRA TOBACCO CO.,	1	1	1	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn DOWN Main

-19 -14 -18 -15

51854 7793

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM
NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
				OFF	0
ACCOUNTS	ALLOCATION:	25	22	34	22
	AVAILABLE :	0	0	0	0

1863500 F & T DISTRIBUTING C				
3110400 JEFFERSON WHOL. GRO.	1	1	1	1
3178800 R.L.JONES & SONS, IN				
3314400 JACOB KERN & SONS, I				
3366600 E. P. KIRST & SONS,	3	3	4	3
4520910 SCRIVNER OF NEW YORK				
4765200 OLEAN WHOLESALE GROC				
5314670 EMPIRE SMOKES INC.				
5521200 I. ROTHSCHILD, INC.				
5864400 SHOSHO BROTHERS, INC				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP DOWN Main

51854 7794

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM
NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATE:	25	22	34	22
	AVAILABLE :	0	0	0	0

6499200 TRIPIFOODS, INC.	X	6	9	6
6834000 WEGMANS FOOD MKT., I	(7)			
7215300 ZAPPIA VENDING SERVI				
8421660 TOPS MARKETS, INC.				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51854 7795

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 09:38 AM
NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
				OFF	
	ALLOCATION:	25	22	34	22
ACCOUNTS	AVAILABLE :	0	0	0	0

0000700 A-ONE AMUSEMENT CO.,	✓	1	1	1	1
0260400 MILHEM ATTEA & BROS.	✓	1	1	1	1
0448800 A. D. BEDELL CO.	✓	1	1	1	1
0811200 BUFFALO TOBACCO PROD	✓	1	1	1	1
0859400 BUTTON BROTHERS, INC	✓	1	1	1	1
0880800 J. A. CALDERON CO.,	✓	2	1	3	2
1249200 FRANK COLUCCI, INC.					
1298500 COOK WHOL. OF MEDINA	✓	18	13	18	13
1541800 DERIGO SALES, INC.		8	8	15	8
1800000 ELMIRA TOBACCO CO.,	✓	1	1	1	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
Quit Retrn DOWN Main

51854 7796

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 09:40 AM
NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATE:	25	22	34	22
	AVAILABLE :	0	0	0	0

1863500 F & T DISTRIBUTING C				
3110400 JEFFERSON WHOL. GRO.	✓ 1	1	1	1
3178800 R.L.JONES & SONS, IN				
3314400 JACOB KERN & SONS, I				
3366600 E. P. KIRST & SONS,	✓ 3	3	4	3
4520910 SCRIVNER OF NEW YORK				
4765200 OLEAN WHOLESALE GROC				
5314670 EMPIRE SMOKES INC.				
5521200 I. ROTHSCHILD, INC.				
5864400 SHOSHO BROTHERS, INC				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn

UP DOWN

Main

51854 7797

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:33 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	25	22	34	22
ACCOUNTS	AVAILABLE :	0	0	0	0

6499200 TRIPIFOODS, INC.	✓	6	6	9	6
6834000 WEGMANS FOOD MKT., I		7			
7215300 ZAPPIA VENDING SERVI					
8421660 TOPS MARKETS, INC.					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51854 7798

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7799

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
 IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For RQU Use Only)
R. NOONAN										
1626	129850	COOK WHSL (Handled by S/Rep 162602)	0	0	0	\$0.00		NOT INCLUDED THIS PROMOTION		Voucher #
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	0	0	0	\$0.00		NOT INCLUDED THIS PROMOTION		Voucher #
1626	586440	SHOSHO (Handled by S/Rep 162601)	0	0	0	\$0.00		NOT INCLUDED THIS PROMOTION		Voucher #
1626	331440	JACOB KERN (Handled by S/Rep 162601)	0	0	0	\$0.00		NOT INCLUDED THIS PROMOTION		Voucher #
1626	180000	ELMIRA (Handled by S/Rep 162605)	0	118	4	\$19.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	311040	JEFFERSON WHLS (Handled by S/Rep 162607)	0	126	4	\$19.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	186350	F & T DISTR. (Handled by S/Rep 162605)	0	0	0	\$0.00		NOT INCLUDED THIS PROMOTION		Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7800

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
 IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
S. SCHWALM										
1622	533288	JONES MCINTOSH INC	0	452	16	\$76.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1622	026300	AUER	0	258	8	\$38.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7801

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
 IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
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S. MacLEOD

1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #		
1623	203290	H. FOURTINS (S/REP 162309)	0	352	11	\$52.25	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #		
1623	509977	H. FOURTINS (S/REP 162309)	0	NO TEMPLATE (QTR DISTRIBUTION)	0	\$0.00	<input checked="" type="checkbox"/> MGR/ ACCT	R. COTE TO PROVIDE CUSTOMER LIST TO DIRECT ACCT		Voucher #		
1623	335710	KINGSTON CANDY (Handled by S/R 162306)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #		
1623	356150	LAVIN (Handled by S/R 162301)	0	56	4	\$19.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #		
1623	431520	MOHAWK (Handled by S/R 162303)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #		
1623	619822	WUSTEFELD (Handled by S/R 162306)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #		

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7802

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
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 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.

IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
1638	091800	CAPITAL CANDY	0	0	0	\$0.00				Voucher #
1623	315288	DOWLING'S INC.	0	299	12	\$57.00	<u> </u> MGR/ <u>X</u> ACCT	SHIPPED: (Y / N)		Voucher #
1638	281200	HIBBERT & MCGEE INC	0	0	0	\$0.00				Voucher #
1638	023880	ASSOCIATED GROCERS	0	0	0	\$0.00				Voucher #
1638	396640	MANCHESTER TOBACCO	0	0	0	\$0.00				Voucher #
1638	462720	N.H. TOBACCO	0	0	0	\$0.00				Voucher #
1638	648240	TBI CORPORATION	0	0	0	\$0.00				Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7803

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
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VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Case) Promoted 6M	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. TANCHYK										
1623	194040	FINKLE	0	568	19	\$90.25	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #
1623	611800	STANDARD ROSENBAUM	0	300	11	\$52.25	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1638	204600	SAM FRANK	0	NO TEMPLATE (QTR DISTRIBUTION)	0	\$0.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)	R. TANCHYK TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7804

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.

DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.

RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.

IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
J. McLEAN										
1622	094931	MID-VALLEY	0	297	10	\$47.50	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1622	332520	KEYSTONE	0	0	0	\$0.00	<i>NOT INCLUDED THIS PROMOTION</i>			
1622	442680	MOUNTAIN CANDY	0	270	10	\$47.50	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1622	447000	MUTUAL WHLS	0	88	4	\$19.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1622	761406	KLEIN CANDY	0	1585	0	\$0.00	<input type="checkbox"/> X MGR/ <input type="checkbox"/> ACCT	WILL USE RESIDUAL FROM PRIOR DISTRIBUTIONS SHIPPED: (Y / N)		Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7805

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
<p>**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.</p> <p>RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.</p> <p>VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.</p>										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/ JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
K. JURGENSEN										Voucher #
1626	154180	DERIGO SALES	0	1176	42	\$199.50	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #
1626	154180	DERIGO SALES / WILSON FARMS	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1626	336660	E.P. KIRST & SONS	0	384	13	\$61.75	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #
1626	044880	A.D. BEDELL	0	82	4	\$19.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #
1626	026040	M. ATTEA	0	58	4	\$19.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #
1626	081120	BUFFALO TOBACCO PROD	0	93	4	\$19.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)		Voucher #
1626	476520	OLEAN WHOLESALE	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7806

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)**BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100**

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DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
A. ZECCA										
1626	088080	J. A. CALDERON	0	236	8	\$38.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher #	
1626	317880	R L JONES & SONS	0	0	0	\$0.00			Voucher #	

NOT INCLUDED THIS PROMOTION

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7807

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)**BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100**

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
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 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.**

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. SMITH										
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1622	332880	KEY STORES (Handled by S/Rep 162208)	0	NO TEMPLATE (QTR DISTRIBUTION)	0	\$0.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT		J.COSLETT TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #
1622	332400	KEYCO (Handled by S/Rep 162208)	0	107	4	\$19.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT		SHIPPED: (Y / N)	Voucher #
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	12	90	4	\$19.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT		WILL RECEIVE 4 CASES EVERY OTHER MONTH BEGINNING W/AUG SHIPPED: (Y / N)	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7808

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
 IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
		S. SCHWALM								Voucher #
1622	375878	McLANE NORTHEAST	0	5248	0	\$0.00	<input checked="" type="checkbox"/> MGR/ ACCT		WILL USE RESIDUAL FROM PREVIOUS DISTRIBUTIONS	Voucher #
1622	375878	McLANE NORTHEAST (SAM'S CLUBS)	256	1024	36	\$171.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)	SAM'S CLUBS	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.

DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.

RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.

IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKNG PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. DUSZYNSKI										
1626	649920	TRIPIFOODS	0	824	28	\$133.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	842166	TOPS (W. FARMS)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7810

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)**BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100**

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
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 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.**

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
D. KEENEY										
1623	441643	STEWARTS	0	0	0	\$0.00			REFUSED PROMOTION	Voucher #